

TRITON TIMES

QUARTERLY MAGAZINE - QTR - 1, 2025







In today's competitive world where performance, reliability, and innovation are at the forefront, our sealants lead the industry. From construction, automotive, aerospace, and marine use, our products are formulated to ensure maximum durability, efficiency, and sustainability. What makes our sealants special and better than others?





Advanced Formulations & High-Performing Results

Our sealants are developed using cutting-edge technology and high-quality raw materials, offering excellent adhesion, flexibility, and durability. They offer superior resistance to extreme temperatures, chemicals, and weathering conditions, making them suitable for aggressive applications.

Commitment to Sustainability

With greater emphasis on green solutions, we highlight product sustainability development. Our low-VOC and solvent-free formulations reduce environmental impact with excellent performance. Our sealants also aid energy efficiency in cars and buildings, complementing global sustainability initiatives.

Industry-Specific Customization

There is no one-size-fits-all solution, and we understand every industry's unique requirement. We have an effective R&D-customer collaboration for coming up with custom solutions meeting regulatory, performance, and aesthetic standards of different industries.

Strict Quality Control & Compliance

Quality control is the cornerstone of our manufacturing process. Each batch of sealant undergoes rigorous quality checks to meet international standards such as ASTM, ISO, and other regulatory requirements. Our commitment to quality ensures customers of the reliability and consistency of our products.

The Future of Sealants

With evolving industries comes the requirement for enhanced sealing solutions. With a watchful eye on emerging market trends, a drive for innovation, and a customer-centric approach, we continue to reinforce our status as a market leader in sealant technology.

Our sealants are more than products They are solutions designed to offer exceptional performance, sustainability, and reliability. That competitive edge drives our growth and success worldwide, making us the best choice for customers worldwide.

Innovation & Continuous Improvement

We continually push the boundaries of sealant technology by keeping investing in research and development. From simple solutions to long-lasting high-performance formulations, our pipeline of innovations keeps us ahead.





Triton Logistics: Future Growth

Transforming Triton Logistics: Efficiency, Cost Savings, and Future

The logistics department, at Triton has undergone significant transformations, taking on the crucial role of becoming the backbone of our internal and external workflows. What started as a focus on handling the import and export functions has evolved into a comprehensive system that supports every department within the company. Our goal has been to ensure timely responses, offer effective solutions, and streamline operations across the board.

We've seen notable improvements in our workflow by implementing new systems such as the Inbound Shipment Note (ISN) in collaboration with the purchase department and the Outbound Shipment Note (OSN), allowing us to efficiently track all shipments. The integration of these modules, along with centralizing our dispatch teams and drivers under the logistics department, has significantly enhanced control over the movement of goods and has brought about a major shift in how we operate.

Challenges Overcome and Major Changes

One of the key challenges faced by logistics was unifying the dispatch departments and drivers, who were previously working with multiple instructions and working independently without any monitoring.

Another challenge was controlling the high costs associated with local raw material collections. By introducing new schedules and planning for internal requests, we've reduced reliance on expensive solutions. These changes have not only optimized our internal workflows but also delivered significant cost savings, making Triton's logistics more sustainable and agile.



Cost-Saving Strategies Implemented

Over the past year, we've successfully implemented several cost-saving measures that have significantly impacted our bottom line:

Inventory Optimization: We've reduced excess stock by identifying expired items and scrap, which allowed us to optimize dispatch space management. By improving forecasting for both local and export operations, we've been able to keep our inventory lean and efficient.

Route Optimization: By planning deliveries more effectively, we've reduced fuel consumption and delivery costs. We also shifted our delivery schedules to start earlier in the day. Now, with our new "next-day schedule" system, deliveries are completed before 8:30 AM, significantly improving efficiency.





Local Raw Material Collection:

With the introduction of more structured plans for collecting raw materials, we've streamlined the collection process, particularly with the 10-ton and local collections. This has resulted in long-term cost savings.

Resource Sharing with Skymat for Cost Efficiency

In addition to the strategies above, we've also supported Skymat by sharing our logistics resources, which helped reduce operational costs. This included providing two 3-ton pickups, a 5-ton pickup, and our 10-ton truck, enabling a total of 55 deliveries within two months. By utilizing our existing fleet for these deliveries, we not only maximized the efficiency of our resources but also minimized the need for additional vehicle rentals, further contributing to our overall cost-saving efforts.

Optimized Internal Drum Shifting Planning

We've implemented an effective internal drum shifting strategy by utilizing the first half hour of duty time to maximize the transfer of drums between Triton and Greentech. This focused approach has allowed us to optimize the available time, ensuring the efficient movement of materials and reducing downtime.



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Fleet Fuelling Collaboration with CAFU

To address the challenge of diesel availability in Umm Al Quwain, we have initiated a new plan with CAFU to streamline our fuelling process. By arranging for single-time fuelling for our diesel trucks, we ensured that our fleet remained fully operational without delays, enhancing efficiency and minimizing disruptions to our logistics operations.

Vendor Negotiations:

Through better contract terms and partnerships with suppliers, we've been able to lower transportation and supply chain costs, further contributing to our overall cost-saving strategy.

Digital Innovations:

We've launched a dedicated logistics webpage here to improve communication, transparency, and access to logistics information like documentation, estimated vessel availability and cost, etc., for our teams and management.

Future Outlook and Strategic Planning

Looking ahead, we've laid out a clear plan for further growth and continuous improvement. Collaborating closely with the sales coordinators and order management teams, we are committed to expanding our logistics capabilities and improving operational efficiencies. Some of our key goals include:



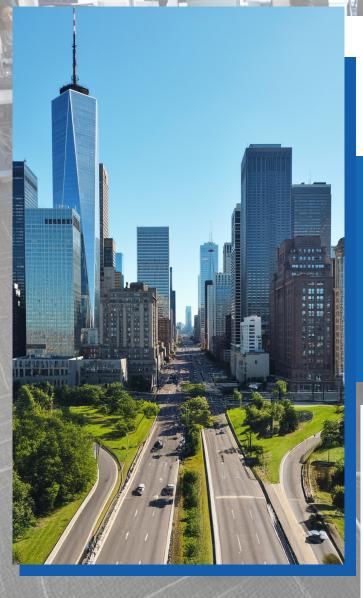


Article by Justin Jojo.

Expansion Plans:

As part of our future vision, we are exploring new delivery methods, planning for a more CENTRALISED HUB, and aiming to tap into new markets to support Triton's growing needs and becoming more centralised.

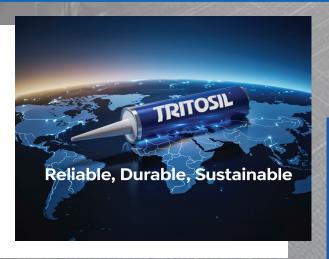
Technology Upgrades: Our focus on technology remains a top priority. We are planning system upgrades, including improved loading planning, better export options, and a more refined rate identifier to streamline the process even further.

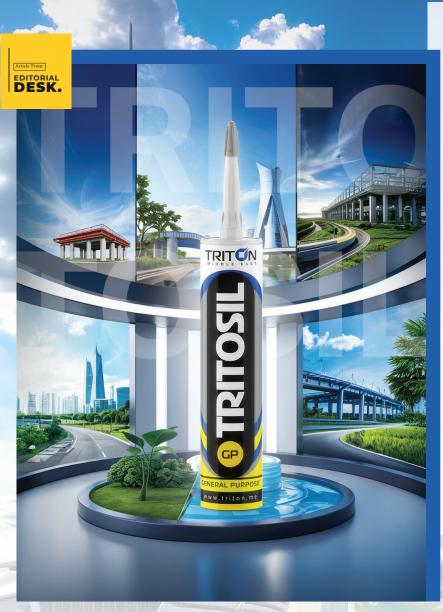


Becoming the Central Logistics Hub: A major achievement has been Triton Logistics' role in centralizing resources, especially through our coordination with other departments. This includes supporting teams such as SIFS manpower transportation, Risun polymer maintenance, and Skymat delivery support. By consolidating our resources and schedules, we're building a more integrated logistics operation that can handle more diverse demands.

Conclusion : A Year of Growth and Transformation

Triton's logistics department, has successfully navigated significant changes, rethinking its approach to supply chain management. Through careful planning, cost-saving strategies, and a focus on innovation, we've seen improvements in efficiency, cost control, and overall customer satisfaction. Our journey is far from over, but we're excited about the future. With continued focus on technology, process improvements, and global expansion, Triton Logistics is poised to play an even more pivotal role in the company's success in the years ahead.





Key Focus Regions

- Asia-Pacific Urbanization and infrastructure development in China, India, and Southeast Asia drive the demand for high-performance sealants in building construction and industrial manufacturing.
- Middle East & Africa Mega-construction projects and smart city developments drive the demand for durable and weather-resistant sealants.
- **3. Latin America** The expanding automotive and construction industries in Brazil, Mexico, and Argentina provide great market potential for our quality sealants.
- 4. Europe & North America In spite of the maturity of these markets, increased regulations on energy efficiency and sustainability present opportunities for our eco-friendly and high-performance product lines.

Expansion Strategies

To succeed and enter these markets, we are focusing on the following strategic imperatives:

- Local Partnerships: Entering into alliances with local industry players and distributors to enhance our market penetration and gain a stable supply chain.
- **Product Customization :** Adaptation of our formulations to meet the local regulatory and environmental requirements of each market.

Global Expansion:

Opening Up New Markets for Our Sealants

In today's high-speed industrial age, demand for high-quality sealants is growing across various industries, from construction and automotive to aerospace and marine. As a leading manufacturer of high-quality sealing products, we aim to develop our presence in new and emerging markets to bring our products to customers all over the world who require reliable and durable solutions.

Translating Market Opportunities Global trends indicate a growing need for high-technology sealant products, particularly in regions with speeding infrastructure development. Asian, Middle Eastern, and Latin American countries are investing heavily in construction and industrial projects, offering excellent opportunities for our business. Additionally, the growing emphasis on sustainability has driven demand for energy-efficient and green sealing products, a trend that we are well positioned to capitalize on.

- Sustainability & Innovation: R&D focus on green, high-performance sealants in alignment with global sustainability trends.
- Customer-Centric Approach: Strengthening of our customer service and technical support organizations to provide tailored solutions to meet the diverse expectations of global customers

→ Overcoming Challenges

Expansion into new markets comes with its own set of challenges, including regulatory adherence, cultural sensitivities, and logistical complexities. Our approach is to conduct thorough market studies, work in very close association with local partners, and use adaptive measures to cross these barriers effectively.

→ Looking Ahead

As we set out further on our path of international growth, we continue to be dedicated to delivering world-class sealing solutions to fulfill the evolving requirements of diverse industries.

With our expertise, innovation, and close relationships in new regions, we are strongly positioned to record sustainable growth and further reinforce our leadership role as a trusted partner in the sealant industry. We are thrilled about the future and are eagerly anticipating achieving new heights together. Keep following us for news on our journey and new prospects on the international scene!





Article by Hilda P. Alarcon

Valentine's Day

Not just on one day, but every day!.

→ Valentine's day is often seen as a celebration of romantic love, but it can mean so much more than that. It's a reminder to show appreciation for the people who matter most in our lives - whether it's a friend, family member, or even yourself.

For some, the day is about deepening connections with loved ones, making memories, or simply telling someone, "Hey, I care about you." It's a chance to pause and reflect on the relationships that bring joy, comfort, and support. Valentine's Day doesn't have to be about flowers or fancy dinners - it can be as simple as sending a thoughtful message or spending quality time with someone special.

And it's not just for those in relationships. For people who are single, it's an opportunity to practice self-love and appreciate your own worth. Whether you treat yourself to something small or take a moment to relax, self-care on Valentine's Day can be just as powerful as sharing the day with others.

In the end, Valentine's Day is about love in all its forms: romantic, platonic, familial, and self-love. It's a reminder to spread kindness and appreciation, not just on one day, but every day.





Stress Management :

- Techniques like Pranayama (breath control) and meditation activate the parasympathetic nervous system, reducing cortisol levels and promoting relaxation.
- These practices foster mental resilience, enabling individuals to navigate stress more effectively.

→ Physical Health Enhancement:

- Asanas (physical postures) improve strength, flexibility, and balance, counteracting the adverse effects of prolonged sitting.
- Regular practice enhances posture, boosts metabolic efficiency, and increases overall vitality.

♦ Mental Clarity and Focus:

- Yoga cultivates mindfulness, encouraging present-moment awareness and reducing preoccupation with past or future concerns.
- Meditation practices enhance cognitive function and emotional regulation, supporting mental well-being.

→ Community and Connection:

- Yoga fosters a sense of belonging through group classes and retreats, creating opportunities for meaningful social interaction.
- Its spiritual dimension emphasizes interconnectedness promoting compassion and empathy toward others.



Yoga: A Timeless Journey Towards Holistic Well-Being in a Fast-Paced World

Yoga's timeless appeal lies in its ability to adapt to contemporary needs while retaining its core principles. By addressing stress, enhancing physical and mental health, and fostering community, yoga offers a holistic approach to well-being in an increasingly fast-paced world. As technological advancements continue to shape its future, it is essential to honor yoga's origins and its fundamental purpose: harmonizing the body, mind, and spirit. Whether an experienced practitioner or a novice, yoga remains an accessible and transformative tool for achieving a healthier, more balanced life.

Yoga For Wellness

Yoga, an ancient discipline with origins in India over five millennia ago, has evolved from its spiritual roots in texts like the Yoga Sutras of Patanjali to become a globally embraced practice. Its enduring relevance lies in its adaptability, bridging the gap between the demands of modern life and the universal human need for peace and holistic well-being. This article examines yoga's evolution in the contemporary era and its pivotal role in addressing the challenges of modern lifestyles.

The 21st century has witnessed a surge in scientific research validating yoga's multifaceted benefits. Studies have demonstrated its efficacy in reducing stress, enhancing cardiovascular health, and improving mental clarity. Additionally, yoga has been shown to alleviate conditions such as anxiety, depression, and chronic pain, solidifying its position as a valuable adjunct to modern healthcare

Modern life, characterized by high-stress occupations, sedentary habits, and information overload, presents unique challenges. Yoga offers practical, evidence-based solutions to these issues:

- Stress Management
- Physical Health Enhancement
- → Mental Clarity and Focus
- → Community and Connection









Women's Day is not just about celebration but also about inspiring change and progress. It's a reminder to support, uplift, and encourage one another. Let's take this opportunity to appreciate the women around us and work towards a future where every woman is valued and empowered.



International Women's Day – Celebrating Strength and Equality

Every year on March 8th, we celebrate International Women's Day to honor the strength, achievements, and contributions of women in all walks of life. It is a day to appreciate the role of women in shaping families, workplaces, and communities while recognizing the importance of equality and empowerment.

Women's Day is observed globally to recognize women's rights, celebrate progress, and raise awareness about gender equality. It serves as a reminder that empowering women benefits society as a whole and that continuous efforts are needed to create a more inclusive world.

Women's Day – Celebration at Triton

This year March 8th was a special day for all the women in our office, as we celebrated the Women's Day for the first time! When we heard about the two fun competitions planned for us, the excitement was double.

Cook Without Fire | 2. Poem Writing

The first competition, Cook Without Fire, got everyone buzzing with excitement. With five teams signing up, we were all eager to show off our creativity – without turning on a stove! The Poem Writing contest, though having just one participant, turned out to be a highlight as she delivered a beautifully written and heartfelt piece.

The cooking competition was the most anticipated event, judged by our male colleagues, who probably expected just a few sandwiches or simple salads. But when they saw the variety of dishes laid out in front of them, their reactions were priceless! It was a tough competition, but more than winning, the joy of participating and working together made it truly memorable.

To make the day even more special, every woman in the office received a thoughtful gift hamper from management – a wonderful gesture that made us feel valued and appreciated. A big thank you to HR, Ms Jeenisha for organizing this and to management for making it happen. This Women's Day celebration was one for the books, and we can't wait for more such events in the future!



Performer of the Quarter

As we step into the new year with fresh goals and renewed energy, it's time to celebrate excellence and recognize the outstanding contributions that drive our success forward. The Performer of the Quarter award for Q1 2025 goes to an individual who has exemplified dedication, innovation, and a strong commitment to our shared vision.

Award Winners : Jini Mol Suni | Jeenisha George Abhishek | Alfred Syriac | Shakeer Hussain Adhithya

This recognition not only reflects the achievements of the past quarter but also sets the tone for the exciting journey ahead in 2025. With new plans in motion and opportunities on the horizon, we look forward to continued growth—and to seeing more individuals rise and shine in the months to come.

Congratulations to our Performer of the Quarter! Your hard work truly makes a difference.

It's not just about reaching goals - it's about the journey. Performer of the Quarter honors the one who:

- → Goes the extra mile with purpose leading through action, collaboration, and unwavering ownership.
- → Drives innovation with bold ideas and smarter ways to work
- → Cultivates a positive atmosphere, motivating others through passion and a winning attitude.

As we grow and navigate new horizons, As we evolve into new territories, the Performer of the Quarter award remains a cherished symbol of our team's talent and dedication. It's a testament to the brilliance that drives our success, where every innovation, solved challenge, and impactful gesture fuels our journey, building our progress and proving our commitment. Let's continue honoring these moments, for recognizing top performers reinforces our values and motivates us, reminding us that each contribution moves us forward toward our shared goals.







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